

# Xconnect partners to launch in Korea

**Xconnect**, a VoIP and NGN peering company, has entered an exclusive agreement with Korea Internet Neutral Exchange (Kinx), Korea's largest ISP exchange and co-location facility, to launch a Korean peering federation for IP communications.

The joint venture will provide advanced VoIP and NGN peering capabilities to Korea's IP communications providers, including mobile, fixed-line, and web-based service providers and internet telephony service providers (ITSPs). The agreement will also enable inter-federation peering with other initiatives around the globe, such as those formed through Xconnect's Global Alliance and Directroute services. Peering will enable Korean operators to exchange calls via IP interconnection, which increases call quality and reduces unnecessary transit costs. Peering also enables these operators to securely offer services that the PSTN cannot carry, such as video and high-definition voice, across network boundaries.



Eli Katz, CEO, Xconnect

"It's no accident that Korea is now among the early adopters of secure and advanced voice peering federations," said Eli Katz, Xconnect founder and CEO. "Korea is one of the most advanced VoIP markets in the world, with the world's highest rate of broadband penetration. By federating through Kinx we can jointly deliver to the country's VoIP and NGN providers a ready-made aggregation point to enable mass-market adoption of new services, with improved quality and reduced cost."

The Korean national federation announcement follows XConnect's development of similar national peering federations in the Netherlands and Brazil. "Multi-lateral peering reduces risk and complexity in a chaotic market," commented Camille Mendler, vice president at Yankee Group. "Service providers worldwide urgently need new interconnect solutions to handle the aggressive growth of VoIP and multimedia traffic." ■